

Founded in 1985 by Joseph F Paris Jr, who remains the owner, XONITEK is a consulting firm with extensive experience serving international and multicultural companies in a wide variety of industries located around the world.

Time is the enemy of the 21st Century organization.

Therefore, the competitive advantage will go to those organizations that can see further beyond the horizon than their competition, be able to recognize opportunities and threats sooner, have the ability to devise and deploy decisive engagements of those opportunities and threats more quickly—and be capable of making adjustments in real-time as circumstances unfold. They will have to make decisions more quickly and more boldly—often synthesizing a course of action from incomplete data. They will have to become “*high-performance organizations.*”

Our Passion: We help snap your vision of the future into focus and augment your know-how to make that vision a reality. As stewards of your strategy, we know from experience that what works in one locale cannot be directly copied to another; rather, best practices must be replicated with due regard for variations in local cultures, infrastructure and environments.

Our Clients: Most of our clients are publicly-listed firms with international operations or value-chains, typically with a mature continuous improvement program. Their goal is to become a *high-performance organization* with a clear vision, clearly communicated and vigorously pursued. They are committed to providing support and resources and are prepared to align those resources to realize their vision; and they look to XONITEK as their strategic partner.

Our Team: With at least a decade of experience in a specific industry, each of our consultants is a highly capable subject matter expert. We move quickly from assessment to action to help you create a corporate culture where *high-performance* is the norm.

Operational Excellence By Design

DIFFERENTIATORS

- **Highly motivated and success oriented.**
- **Experience and ability to deploy worldwide.**
- **Seasoned subject matter experts in a variety of industries and disciplines.**
- **Ability to convert ideas to action rapidly using prescriptive but personalized approaches.**
- **If required, can ensure all resources are citizens of the United States. Many with security clearances.**

CORE COMPETENCIES

- **Management Consulting:** We can provide expert consulting services to help your organization become high-performing including; *supply chain and logistics* • *reliability and uptime* • *health and safety* • *process and systems improvement* • *project management* • *strategy execution* • *operations* • *creating a culture of leadership* • *change management* • *human resources* • *communication protocols* • *social media marketing* • and more.
- **Business Transformation:** We can help you devise and deploy your business transformation strategies including; *industry 4.0* • *digitalization and digitation transformation* • *Industrial Internet of Things (IIoT)* • *artificial intelligence (AI)* • *organizational transformation* • *business modeling and simulation.*
- **Operational Excellence Program Architecture:** We will help architect your Operational Excellence or Continuous Improvement program with a focus on determining success factors and designing your program to achieve that success. This includes determining the vision (future state), assessing the present state, performing a gap analysis, and creating a roadmap complete with interim waypoints to measure progress to the plan.
- **Operational Excellence Program Deployment:** We will facilitate the deployment of your Operational Excellence or Continuous Improvement program to ensure your program achieves the desired outcomes and to put in place mechanism to ensure the efforts of the program are consistently aligned with the business vision over time.
- **Education and Training:** We will provide the education and training of the tools and methodologies related to ensure the right people in the right roles have the right capabilities to accelerate the achievement of your program objectives. And we will also ensure that your organizational design has the capacity to engage such that success is as pre-ordained as possible.
- **Project Facilitation:** We help to prioritize project selection, scope the project, identify and organize the resources required, and manage the project execution using professional project management techniques and professionals.
- **Business Technology and Cybersecurity:** We have decades of experience with consulting and deploying technology systems and solutions for businesses including; *systems integration* • *selecting and implementing Enterprise Resource Planning (ERP) systems* • *risk analysis and cybersecurity* • *network engineering* • *and other business productivity systems and solutions.*
- **International Expansions:** If you are a company in the United States and looking to expand abroad or a company wanting to expand into the United States, we can be your Sherpa and help you identify, organize, and vet all of the resources you will need to have a successful launch.